

A WORKSHEET GUIDE TO FINDING YOUR SWEET SPOT

*The Place Where
Talent, Passion & Money Meet
For Ultimate Success*

By Dan Miller



WHAT ARE YOU PASSIONATE ABOUT?

What is it that you find naturally enjoyable?

If money were not important, what would you spend your time doing?

When do you find the time just flying by?

What are those recurring themes that keep coming up in your thinking?

What did you enjoy as a child but perhaps have been told was unrealistic or impractical to focus on as a career?

What charities or causes are you passionate about/do you believe in?

List 5 things you enjoy doing in your free time.

"The master in the art of living makes little distinction between his work and his play, his labor and his leisure, his mind and his body, his information and his recreation, his love and his religion. He hardly knows which is which. He simply pursues his vision of excellence at whatever he does, leaving others to decide whether he is working or playing. To him he is always doing both."

James Michener

WHAT ARE YOUR SKILLS, ABILITIES & PERSONALITY TRAITS?

What are your technical skills and unique abilities?

What is it that others ask you to do?

What education or certifications do you currently have?

Are you better working with people, things or ideas?

Are you analytical, detailed, logical, or are you one to see the big picture and respond with emotion and enthusiasm.

Are you steady and predictable or do you seek variety and new challenges?

Are you verbal and persuasive or are you the caring, empathetic listener.

Are you creative and expressive or logical and analytical?

Are you neat and orderly or carefree and unorganized?

Are you a social butterfly or a recluse?

Do you easily influence people or cringe at the thought of disciplining an employee?

"Is your life so full of meaningless tasks that there's no room left for the things that make your heart sing?"

Dan Miller

WHAT DOES THE WORLD NEED?

List 20 business or job ideas that you think you would enjoy:

Now, do some research by:

1. Googling and seeing what businesses and jobs people are doing in these areas.
2. Asking around in groups and forums to determine needs and what people are willing to pay for.

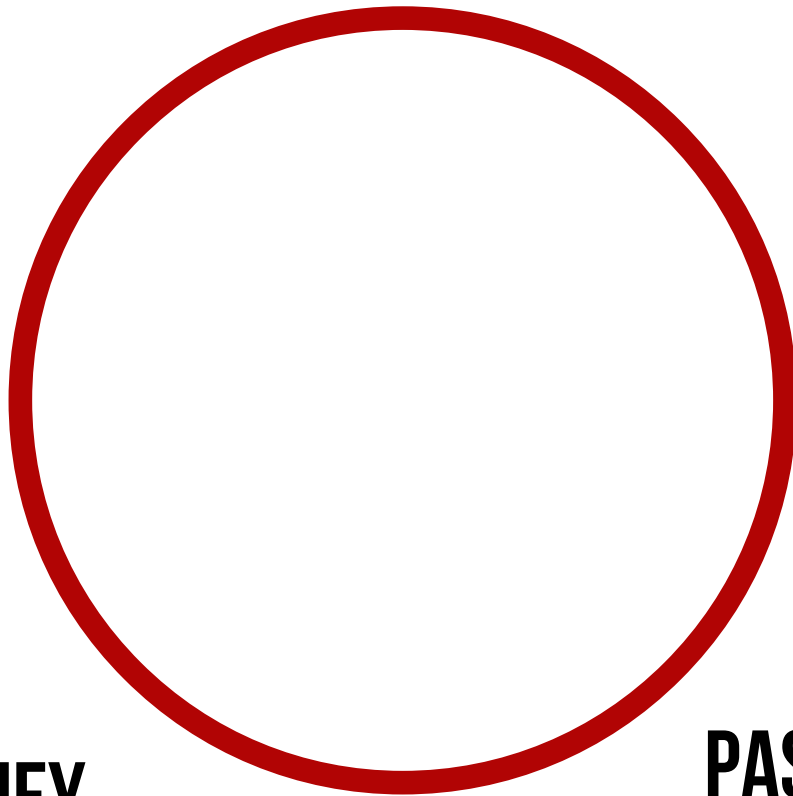
Then choose 5-7 you think are worth pursuing.

"The meaning of life is to find your gift. The purpose
in life is to give it away."

Pablo Picasso

NOW LET'S PUT IT ALL TOGETHER

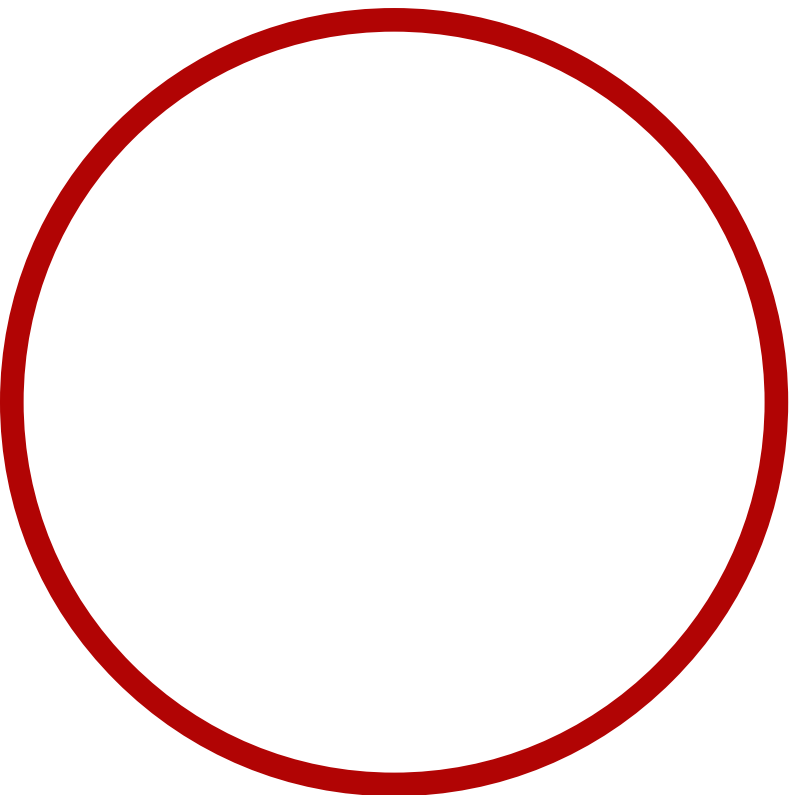
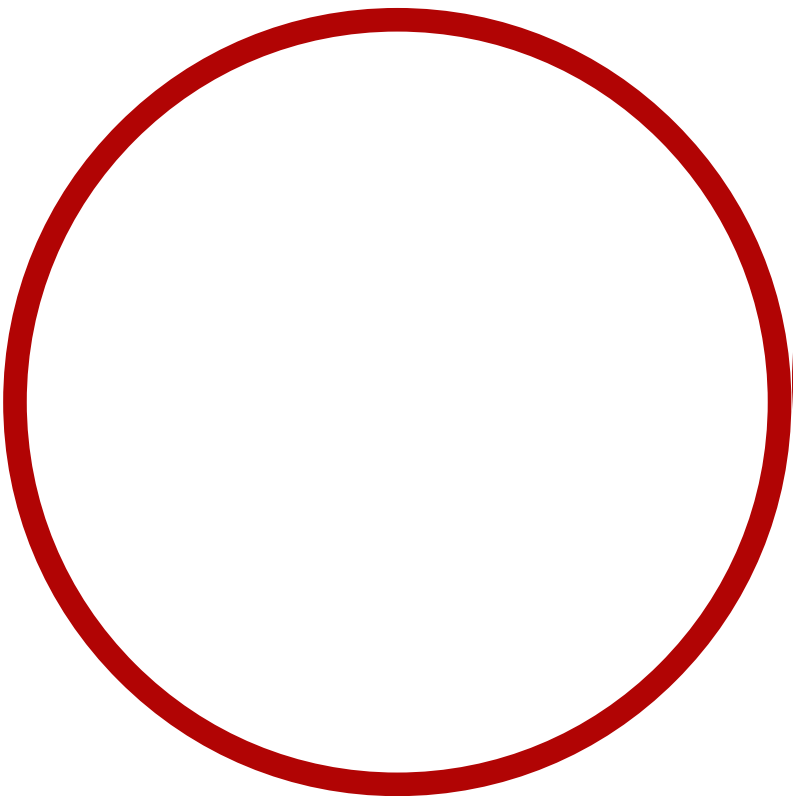
Write in the circles the things that stood out in each area: Passion, Talent and Money.



TALENTS

MONEY

PASSIONS



FIND THE SWEET SPOT

Look at the three circles on the previous page. Do you see anything that overlaps and works together.

